

1 **612:10-7-230.2. Self-Employment Guidelines**
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3 (a) **Agency Role.** The role of the VR Agency is not to become the funding source
4 for self-employment endeavors. DRS may participate in partially funding small
5 business start-up or the retention of an existing consumer owned and operated
6 business, but does not have a capital or loan program for the establishment or
7 retention of businesses. These investment resources must come from other
8 sources. DRS will assist the consumer in making informed decisions, reduce or
9 eliminate the barriers created by the disability(ies), training regarding small business
10 development/self-employment, and assisting the individual in identifying possible
11 funding resources.

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13 (b) **When to Consider Self-employment.** The counselor may consider self-
14 employment as an employment goal when all of the following guidelines have been
15 met.

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17 (1) The income derived from a self-employment plan is to be the primary source
18 of support.

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20 (2) It is the consumer's informed choice consistent with their unique strengths,
21 resources, priorities, concerns, abilities, capabilities and interests.

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23 (3) When a consumer expresses interest in self-employment, the individual will
24 be required to participate in a vocational assessment with focus on self-
25 employment potential. The assessment will include a self-evaluation completed
26 by the client.

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28 (4) The counselor will document, as appropriate, in the comprehensive
29 assessment that the client has the academic, communication and managerial
30 skills to manage their own business and the resources to demonstrate a
31 likelihood of success.

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33 (c) Once it has been determined that self-employment is a feasible goal, an IPE will
34 be written to further assist the self-employment concept and the client is sent to
35 training for developing a business plan.~~the counselor will follow DRS Policy~~
36 ~~regarding self-employment/business plans.~~